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 <p>Sphebotics Estonia</p>	<h3>Business Model </h3> <hr/> <p>Sphebotics has both hardware and dataset market targets. Firstly, Sphebotics is a 2-axis spherical tracker whose low-cost design creates the most efficient system. It has a broader scope of possible installations including rooftops and walls. Secondly, Sphebotics integrates sensors that collect in real-time solar power and Sun irradiation directly for each solar panel. These unique datasets are then used for servicing our customers and sold to tier companies.</p>
<h3>Category</h3> <hr/> <p>Clean Energy; Solar; Management of networks, grids; Smart building; Fueling/charging infrastructure</p>	<h3>Target </h3> <hr/> <p>Sphebotics most important milestone is the product validation from customers. We plan to deploy 50 trackers managed in pilot sites with clean energy partners or commercial real estate developers. In parallel we start the European certification process for our hardware and we build our sales channels and partnership with existing players.</p>
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